

## INTISARI

Dalam rangka untuk melakukan peningkatan kualitas layanan pada proses *self entry* mata kuliah yang ada di Fakultas Bisnis dan Ekonomika Universitas Surabaya, dilakukan penelitian dengan mengimplementasikan *Quality Function Deployment* (QFD). Tujuan dari implementasi *Quality Function Deployment* (QFD) pada proses *self entry* mata kuliah ialah untuk mendapatkan *Voice of Customer*, Prioritas Tindakan Respon Teknis, serta menghasilkan usulan strategi yang sebaiknya diambil oleh perusahaan untuk meningkatkan kualitas layanan proses *self entry* mata kuliah.

Berdasarkan penelitian yang dilakukan menggunakan metode *Quality Function Deployment* (QFD), didapatkan atribut-atribut yang menjadi prioritas untuk peningkatan kualitas layanan (waktu pelaksanaan proses *self entry* mata kuliah, *server* yang digunakan untuk melakukan proses *self entry* mata kuliah, dan kelas pararel mata kuliah), serta usulan tindakan respon teknis yang dilakukan perusahaan (menambah kemampuan *bandwidth*, penentuan kelas pararel, dan penambahan kelas pararel mata kuliah). Dari perhitungan, dapat diketahui bahwa semua respon teknis dari perusahaan belum maksimum dan perlu ditingkatkan lagi, guna meningkatkan kualitas layanan proses *self entry* yang ada di Fakultas Bisnis dan Ekonomika Universitas Surabaya.

Kata Kunci: *Voice of Customer, Quality Function Deployment, Self Entry*

## **ABSTRACT**

*In order to upgrade the quality of services at the process of self-entry courses in the Faculty of Business and Economics, University of Surabaya, the research done by implementing the Quality Function Deployment (QFD). The purpose of the implementation of the Quality Function Deployment (QFD) in the process of self-entry course is to get the Voice of the Customer, Priority Technical Response Actions, as well as strategies that resulted in the proposal should be taken by the company to improve the quality of the process of self service entry courses.*

*Based on research conducted using the method of Quality Function Deployment (QFD), obtained attributes are a priority to improvement of quality of service (self-entry process execution time courses, servers that are used to make the process of self-entry courses, and classroom courses parallel) , and the measures proposed by the company technical response (increase the bandwidth capability, determination of parallel class, and the addition of parallel class courses). From the calculations, it can be seen that all the technical response from the company yet again the maximum and needs to be improved, in order to improve the quality of the process of self service entry in the Faculty of Business and Economics, University of Surabaya.*

Keywords: *Voice of Customer, Quality Function Deployment, Self Entry*