

JUDUL : PENERAPAN *SUPPLIER SELECTION* OLEH DIVISI *PURCHASING*
DALAM ARTOTEL SURABAYA

Nama : Chrisdion Angrian Welngari Singal

Jurusan/Program Studi: Manajemen Jejaring Bisnis

Pembimbing : Fitri Novika Widjaja,S.Si.,M.MT. dan Juliani Dyah
Tresnawati,S.Si.,M.M.

ABSTRAK

Laporan kerja lapangan ini membahas penerapan *supplier selection* yang dilakukan oleh divisi *purchasing* dalam Artotel Surabaya. Kerja praktik ini adalah kerja praktik yang dilakukan selama 3 bulan. Sumber yang potensial dalam mencari pemasok dan melakukan keputusan tambahan dalam memilih pemasok telah dilakukan oleh divisi *purchasing*. Konsep *resilient supply chain* juga menjadi alat yang penting dalam melakukan *supplier selection* yang didalamnya terdapat faktor-faktor seperti *primary performance factors*, *supplier's responsiveness*, *supplier's risk reduction*, *supplier's technical support* dan *supplier's sustainability*. Faktor-faktor tersebut memiliki beberapa poin penting didalamnya seperti biaya, kualitas, fleksibilitas, kecepatan, keamanan dan lain sebagainya yang dapat digunakan untuk menunjang kinerja dari divisi *purchasing* dalam Artotel Surabaya. Akan tetapi, hasil kerja lapangan ini menyarankan bahwa pihak divisi *purchasing* dalam Artotel Surabaya perlu menerapkan *resilient supply chain* dengan lebih baik lagi, terutama untuk faktor-faktor seperti *supplier's responsiveness*, *supplier's risk reduction*, *supplier's technical support* dan *supplier's sustainability* yang belum sama sekali diterapkan dalam proses *supplier selection* yang mana berguna dalam memperoleh kebutuhan akan produk yang lebih baik.

Kata kunci : Pembelian, divisi *purchasing*, *supplier selection*, *resilient supply chain*

TITLE : *APPLICATION OF SUPPLIER SELECTION BY PURCHASING
DIVISION IN ARTOTEL SURABAYA*

Name : Chrisdion Angrian Welngari Singal

Dicipline/Study Programme: Manajemen Jejaring Bisnis

Contributor : Fitri Novika Widjaja,S.Si.,M.MT. and Juliani Dyah
Tresnawati,S.Si.,M.M.

ABSTRACT

This field work report discusses the application of supplier selection conducted by the purchasing division in Artotel Surabaya. This practical work is practical work carried out for 3 months. Potential sources in finding suppliers and making additional decisions in selecting suppliers have been made by the purchasing division. The concept of resilient supply chain is also an important tool in conducting supplier selection in which there are factors such as primary performance factors, suppliers' responsiveness, supplier's risk reduction, supplier's technical support and supplier's sustainability. These factors have several important points in them such as cost, quality, flexibility, speed, security and others that can be used to support the performance of the purchasing division in Artotel Surabaya. However, the results of this field work suggest that the purchasing division in Artotel Surabaya needs to apply the resilient supply chain even better, especially for factors such as supplier's responsiveness, supplier's risk reduction, supplier's technical support and supplier's sustainability that have not been implemented at all. the process of supplier selection which is useful in obtaining better product needs.

Keywords : *Purchasing, purchasing division, supplier selection, resilient supply chain*